



Realty & Capital Advisors

Q1 2021 RESULTS

\$97,257,000 PRODUCTION

10 COMMUNITIES

1,563 SITES



Q1 SALES

3.5 Star | 315+/- Sites

\$16,500,000 HYBRID PARK
TEXAS

3 Star | 215+/- Sites

\$2,170,000 MHC
SOUTH CAROLINA

3 Star | 275+/- Sites

\$15,000,000 MHC
GEORGIA

3 Star | 220+/- Sites

\$9,000,000 MHC
VIRGINIA

4 Star | 120+/- Sites

\$4,300,000 MHC
PENNSYLVANIA

Q1 FINANCING

3 Star | 100+/- Sites

\$8,787,000 MHC
NEW JERSEY

2.5 Star | 120+/- Sites

\$2,450,000 HYBRID PARK
FLORIDA

3 Star | 100+/- Sites

\$3,480,000 MHC
RHODE ISLAND

2.5 Star | 210+/- Sites

\$3,600,000 MHC
SOUTH CAROLINA

The Yale Family Continues to Grow!

We are excited to announce the addition of our new Regional Director for the Upper Midwest, Ken Schefler.

Ken is a seasoned real estate professional in the MH and RV industry. He is very excited to focus on the Upper Midwest for Yale where he plans to drive value for sellers and show buyers that, despite the snow, there is unbelievable opportunity outside of the overheated, cap rate compressed "Smile States".

With this additional Regional Director, Yale continues to fulfill its mission and promise to the industry, to have a specialized regional director in every market to better understand, and therefore serve, our clientele.



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